

Swiss Life Asset Managers: Michael Hennig named new Head of Securities for Third-Party Asset Management Business in Germany

Tuesday, 19 February 2019

As of 1 March 2019, Michael Hennig will be the new Head of Securities for the Third-Party Asset Management Business at Swiss Life Asset Managers in Germany. He will be responsible for the distribution of all securities investment solutions, including infrastructure investments by Swiss Life Asset Managers in the German market. Hennig will also further expand the business in investment-based solutions in the area of occupational pensions.

Michael Hennig will work from Garching, near Munich, and Frankfurt am Main. He will report functional to Michael Klose, CEO of Third-Party Asset Management at Swiss Life Asset Managers. Michael Hennig, aged 45 and an experienced distribution and securities specialist, comes to Swiss Life Asset Managers from fund company Fidelity International.

Michael Klose, CEO of Third-Party Asset Management at Swiss Life Asset Managers, says: "In Michael Hennig, we have gained a very experienced investment expert for our German business, one who brings many years of cross-border expertise in many countries in the securities business and in the area of occupational pensions to his position at Swiss Life Asset Managers. In addition, thanks to his previous positions he also has in-depth understanding of the entire value chain in the area of investments across all customer groups. We are pleased to welcome Michael Hennig, an established leader in the sector, to Swiss Life Asset Managers Germany."

Michael Hennig brings nearly 20 years of experience in the investment business with him

Michael Hennig has gained experience at various companies along the entire investment value chain. In addition, he is very familiar with investment needs, especially in the area of investment-based pension solutions in many sectors, both domestically and in other countries.

Since 2007, Michael Hennig has worked in various positions at the international fund company Fidelity International, most recently as Head of Workplace Investing Germany, where he, as part of the institutional business, was responsible for distribution and advising in the area of investment-based pension solutions.

He previously held positions at Nordwest Finanz Vermögensberatung as well as at several savings banks in northern Germany – mostly in the areas of pension solutions and real estate.

Michael Hennig studied business administration for savings banks and is a member of the board of directors of Demografienetzwerk e.V., an association of around 300 institutions. The goal of the network is to provide assistance to companies in dealing with demographic change.



Michael Hennig, the new Head of Securities for the Third-Party Asset Management Business at Swiss Life Asset Managers in Germany.

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Swiss Life Asset Managers

Swiss Life Asset Managers has more than 160 years of experience in managing the assets of the Swiss Life Group. This insurance background has exerted a key influence on the investment philosophy of Swiss Life Asset Managers, which is governed by such principles as value preservation, the generation of consistent and sustainable performance and a responsible approach to risks. That's how we lay the groundwork for our clients to make solid, long-term plans – in self-determination and with financial confidence. Swiss Life Asset Managers offers this proven approach to third-party clients in Switzerland, France, Germany, Luxembourg and the UK.

As at 30 June 2018 assets under management for third-party clients amount to CHF 64.6 billion. Together with insurance mandates for the Swiss Life Group, total assets under management at Swiss Life Asset Managers stood at CHF 225.1 billion.

Swiss Life Asset Managers is the leading real estate manager in Europe¹. Of the assets totaling CHF 225.1 billion, CHF 54.4 billion is invested in real estate. In addition, Swiss Life Asset Managers has real estate under administration of CHF 29.2 billion through its subsidiaries Livit and Corpus Sireo. Total real estate under management and administration at the end of June 2018 thus came to CHF 83.6 billion.

¹ PropertyEU, Top 100 Investors, December 2018